

Product Profit Summary (Profit by Product Summary)

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Overview

In this article, you will learn about Sellercloud's **Product Profit Summary** report. This report shows Profit and Loss (P&L) information for each individual product by summarizing the order and/or non-order transactions within a specific period.

- **Order transactions** – Debits (sales and payments, etc.) and credits (returns and refunds, etc.)
- **Non-order transactions** – Sources can include:
 - Product-related transactions from the Amazon and eBay settlement reports
 - FBA disposal fees from the FBA Removal Shipment Order report
 - FBA inbound shipping costs (see note at top)
 - Product fees for Amazon's sponsored ads' total "Spend" (if imported from Seller Central's [Sponsored Products Ad report](#))

Non-order transactions only appear if you set the **Date Type** filter to **Transaction**.

The report includes the following information:

- **Sales and Revenue Summary:** Quantity Sold, Quantity Returned, Subtotal, Shipping, Tax, Other Charges, Grand Total, Payments, Refunds, Adjustments, Items Cost, Shipping Cost, Commission, Tax Payable, Total Fees, Cash Profit, Accrual Profit, Cash Profit Margin, Accrual Profit Margin, and Accrual Refunds.
- **Costs and Fees Summary:** Co-Op Fee, Discount, Dropship Fee, Gift Wrap, Handling, Insurance, Item Cost Total, Items Rebate, Posting Fee, Shipping Discount, Transaction Fee, Other Channel Fees, and Profit.
- **Product Information:** SKU, Product Name, Product Type, ASIN, Brand, Manufacturer, Vendor Name, and Type.

This report can show FBA inbound shipping costs by product when [filtering](#) the Date Type by "Transaction" and the Channel by "FBA." Dividing the cost per unit in the FBA shipment and showing it in this report is an alternative workflow to [manually applying the cost per unit to the related orders as an adjustment](#).

Client setting **Include FBA Inbound Shipping Costs in Profit by Product reports** must be enabled for this workflow! This disables the client setting **Include FBA Inbound Shipping Costs in Order Item P&L**, removing the option to apply the shipping costs as an adjustment on the orders from the FBA inbound shipment's Action menu.

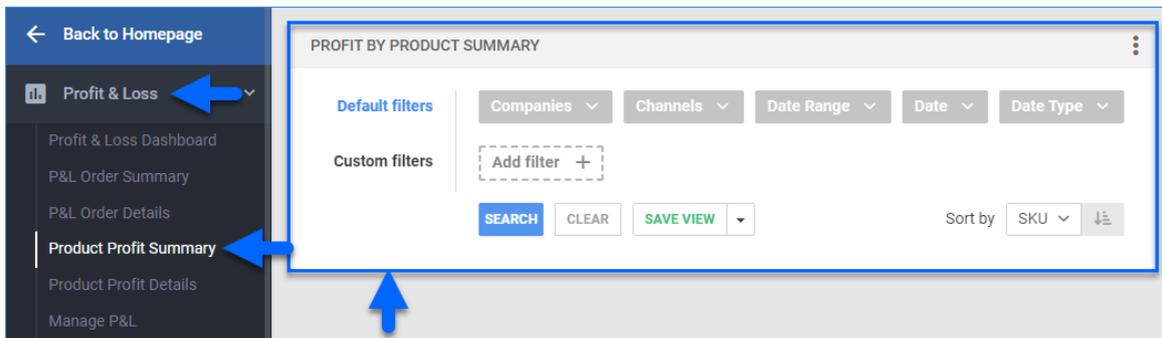
You can run this report automatically on a regular basis with [Scheduled Tasks](#).

For more information about Sellercloud's Financial Reporting Suite, see the [Reports FAQ](#).

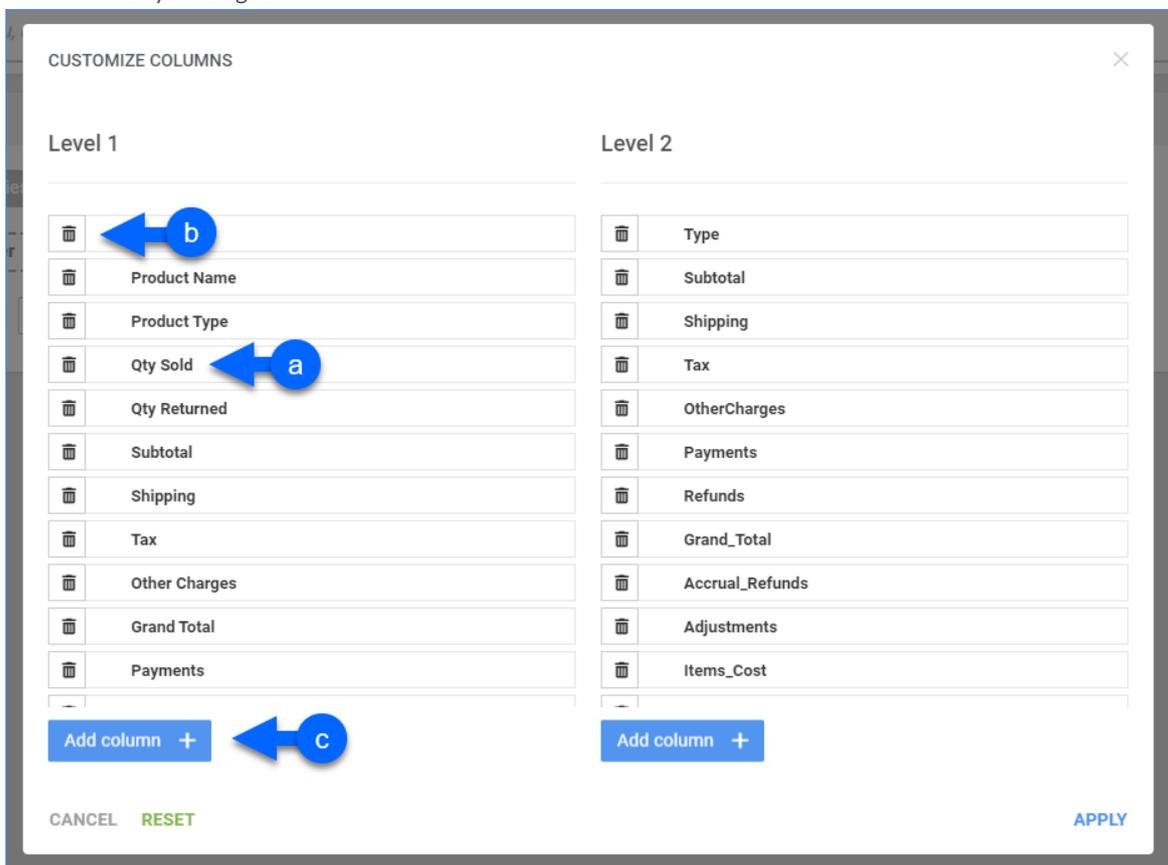
Access and Customize the Report

To use the report, follow these steps:

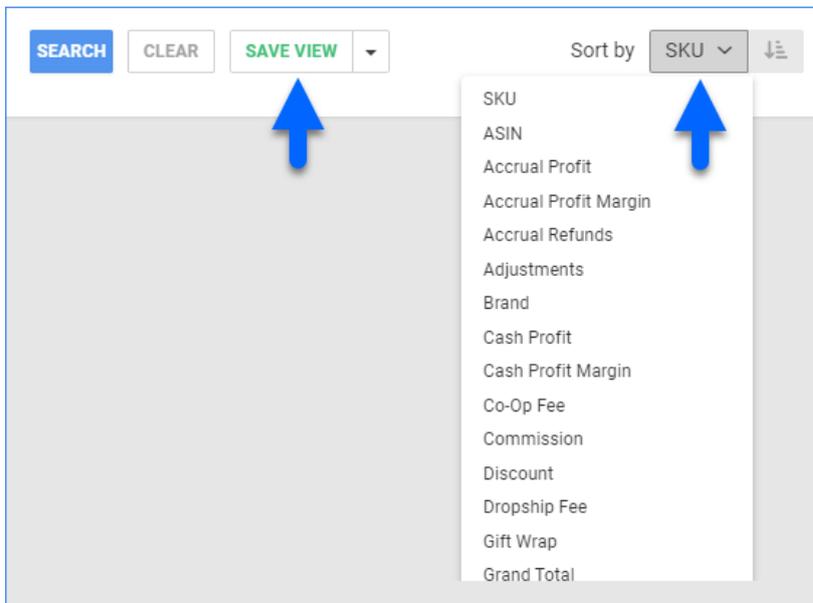
1. Navigate to **Reports > Profit & Loss > Product Profit Summary**.
2. Set up the **Default** and **Custom filters** to have the report show precisely what you need.
3. Click **Search**. Each filter you apply gets highlighted in green. If a filter is gray or not displayed at all, it's not active.



4. To manage the columns in the report, click the three dots icon on the top right and select **Customize Columns**. You can:
 - a. Reorder columns by dragging them up or down in the list;
 - b. Hide columns by clicking the **Trash** icons;
 - c. Add columns by clicking **Add column**.



5. To sort the data differently, use the **Sort by** menu.
6. To save your filtering and sorting options, click **Save view**, type a **Name** and click **Save**.



7. To export the full report to a spreadsheet, click **Actions** on the bottom right and select **Export to Excel**. Spreadsheets include all columns, including those hidden in the report.

SKU	PRODUCT NAME	QTY SOLD	QTY RETURNED	SUBTOTAL	SHIPPING	TAX	OTHER CHARGES	PAYMENTS	REFUNDS	ADJ
001234	Honeywell HCE100B Heat Bud Ceramic Heater Black Energy Efficient Space Saving Portable Personal Heater With 2 Heat Settings for Home, School, Office	6	0	\$264.00	\$0.00	\$11.44	\$0.00	\$275.44	\$0.00	
0001-Red-8	Wood Lands Sanjay	10	0	\$1.50	\$0.00	\$0.00	\$0.00	\$1.48	\$0.00	
00001-Black-12-oz	Nat and Jules 5" Strong Standing Large Dachshund Dog Children's Plush Stuffed Animal Toy	30	6	\$484.98	\$0.00	\$21.00	\$0.00	\$625.98	\$120.00	

Filter and Column Definitions

Click the drop-downs below for filter and column descriptions.

Default Filters

Custom Filters

Report Data