

# Replacement Products

04/30/2025 3:21 pm CDT

## Overview

Sellercloud gives you an opportunity to associate similar products, so they can serve as replacement alternatives to one another. **Replacement Products** differ from product [shadows](#) because they are independent and their inventory must be tracked separately.

By default, **Replacement Products** are interchangeable, meaning either SKU can replace the other. However, Sellercloud's [Client Setting Make Replacement Items One Way only](#) gives you the option to restrict the replacement products relationship, so a SKU replaces another product one way only.

## Create Replacement Products

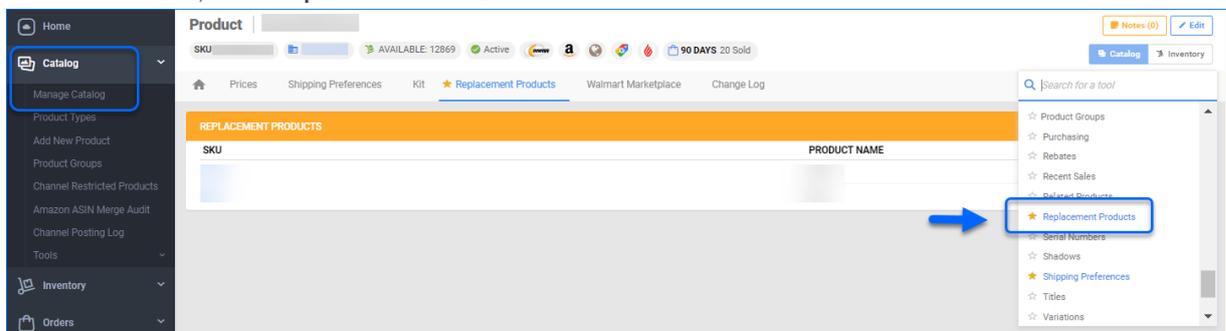
You can add **Replacement Products** in Sellercloud **individually**, or **in bulk** via a file import.

Replacement product relationships will not affect the available inventory of each individual item, as their quantities remain separate. To factor in the replacement product's inventory towards the stock of the item they are replacing, you need [Custom Inventory Calculation](#) that you can request from [Sellercloud Support](#).

## Individually

To create replacement product relationships individually:

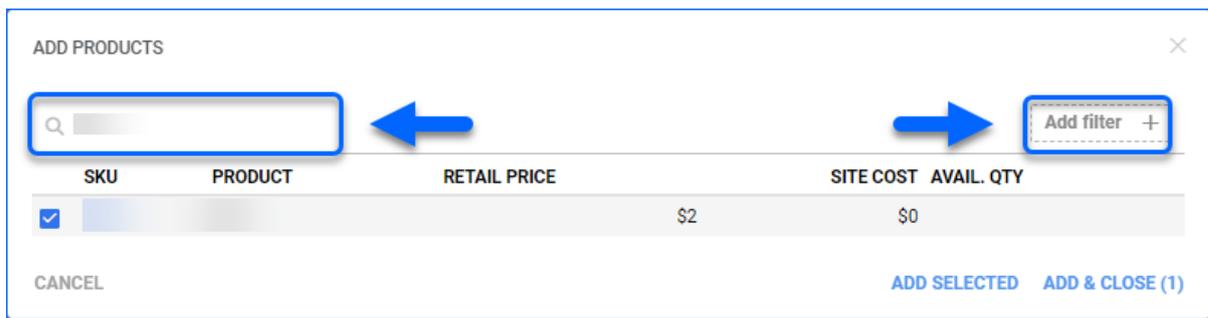
1. Navigate to **Catalog > Manage Catalog** and select the product you want to add replacement products to.
2. From the **Toolbox**, select **Replacement Products**.



3. Click **Edit**.
4. Click the **+** icon on the **Replacement Products** panel.

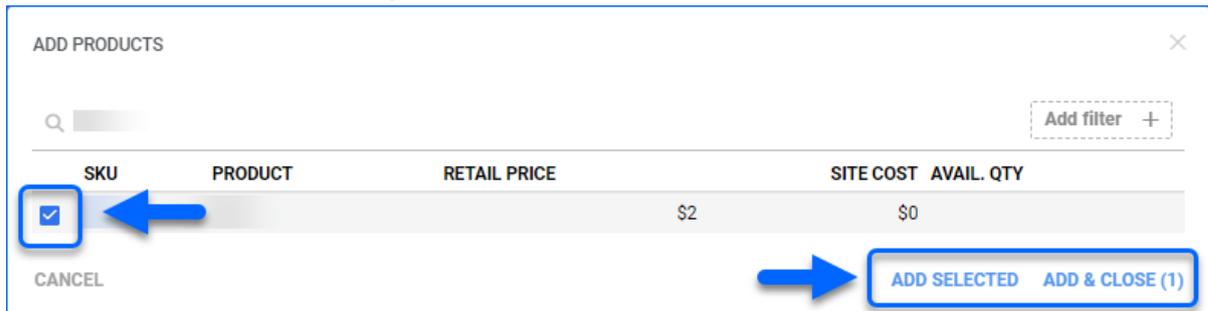


5. Search for items that match the selected product the most. Alternatively, click **Add Filter** to narrow the list of return results.



6. Select the appropriate item/s.

7. Click **Add Selected** to keep searching, or **Add & Close** to finish the selection.



8. Click **Save**.

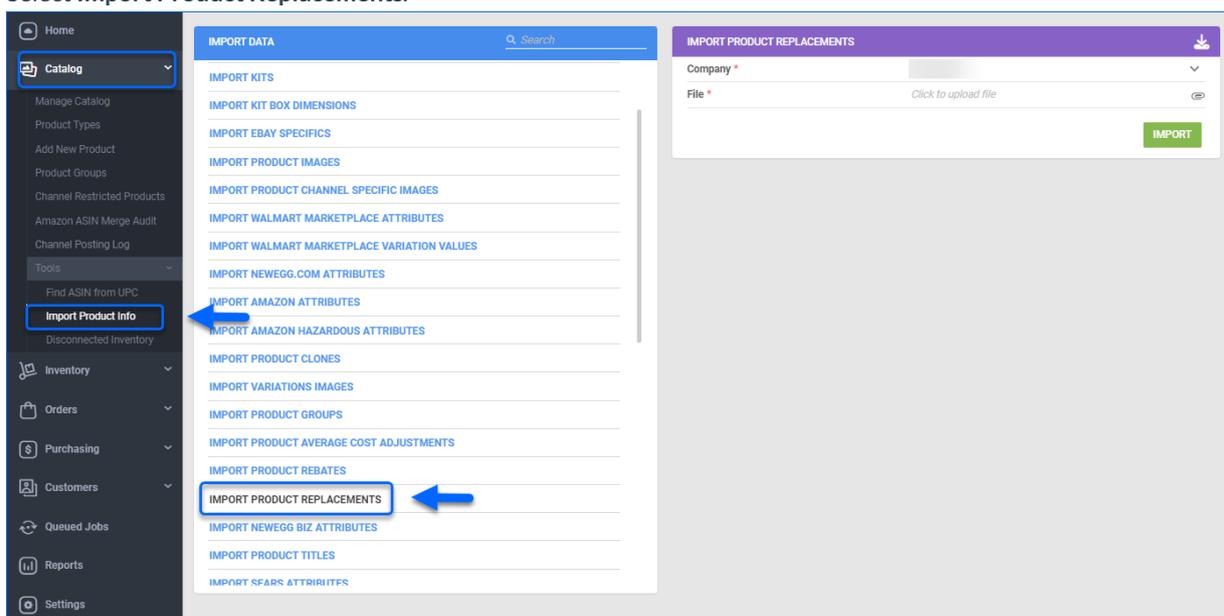
## In Bulk

Replacement Products can be imported in bulk through an update file with Sellercloud's **Import Product Replacements** tool.

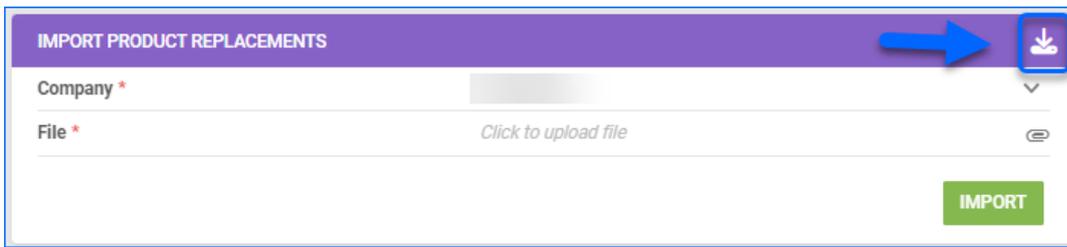
To create multiple replacement product relationships simultaneously:

1. Navigate to **Catalog > Tools > Import Product Info**.

2. Select **Import Product Replacements**.



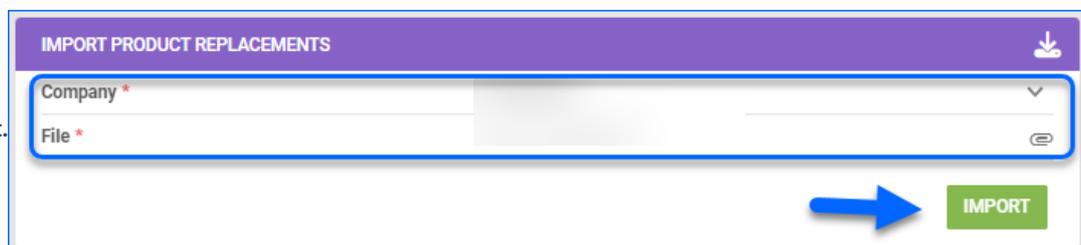
3. Choose a file format (the available options are **Tab Delimited**, **CSV** or **Excel**) and download an import template.



4. In the downloaded file, populate the corresponding column fields:
  - a. **ProductID (required)** – A mandatory field, in which you add the SKU that you want to have a replacement for.
  - b. **ReplacementProductID (required)** – A mandatory field, in which you add the SKU with which you want to replace the original product.
  - c. **Action** – Optional field, which you can utilize to unlink replacement products – enter the respective SKUs and insert text `_DELETE_`.
  - d. **Priority** – Optional field, where you can categorize the replacement products' priority levels. Utilize this option when you select several **ReplacementProductIDs** for a single **ProductID**, so the **Priority** can determine the sequence in which a replacement is processed (the highest **Priority** is 1).

	A	B	C	D
1	ProductID (required)	ReplaceMentProductID (required)	Action	Priority
2	Glasses2785fgh	Glasses4442785fgh		1
3	Glasses2785fgh	Glasses3332785fgh	_DELETE_	

5. Once done, return to the **Import Product Replacements** panel and select a **Company** from the dropdown menu.
6. **Click to upload file** and select your prepared spreadsheet.



7. Click **Import**.

A [Queued Job](#) is created, from which you can monitor the import status. Once completed successfully, the replacement product relationships will be updated.

## Manage Replacement Products

You can also create and manage your **Replacement Products** using other Sellercloud solutions such as [Skustack](#) and [Shipbridge](#).

### Replacement Products In Skustack

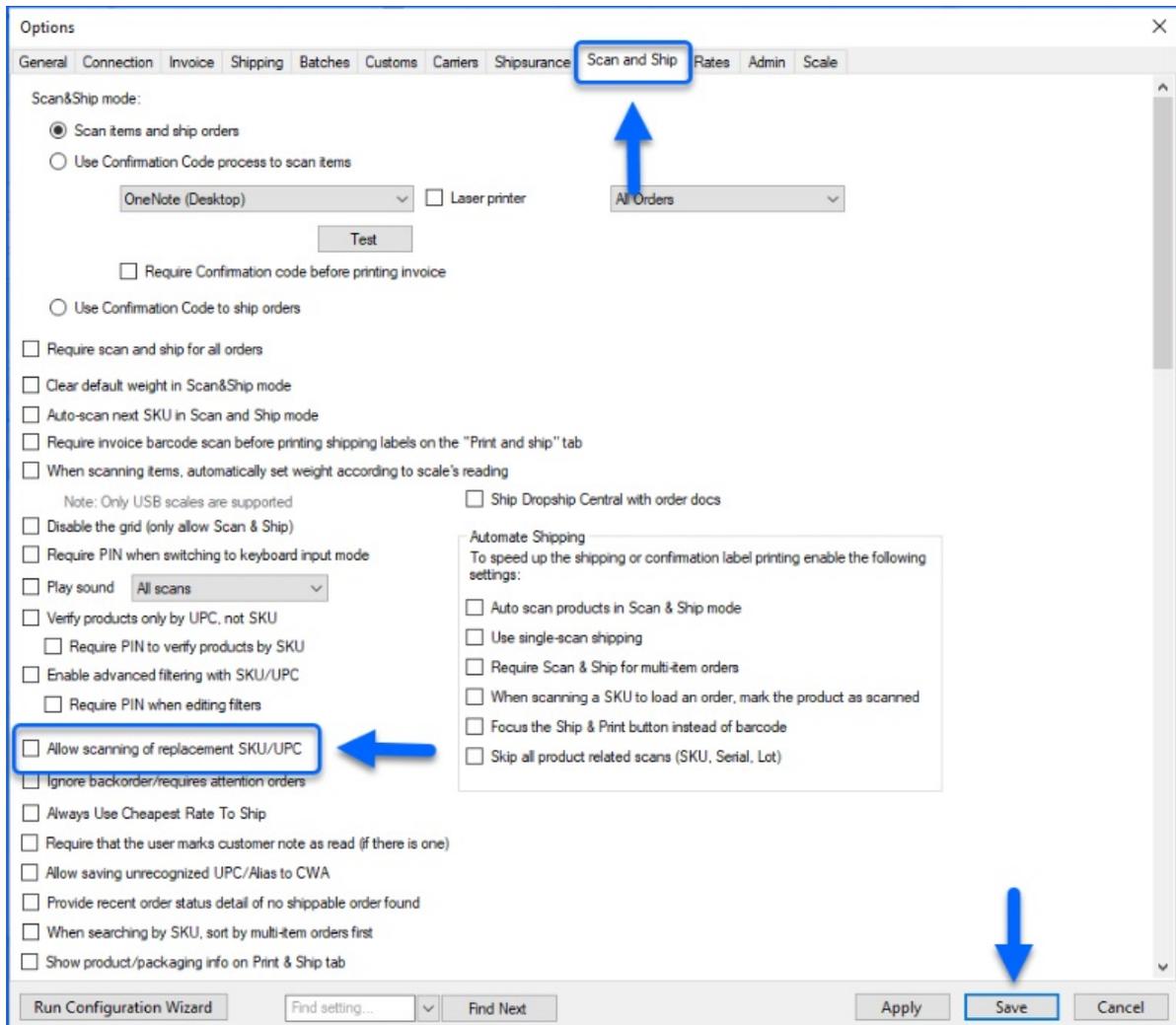
In [Skustack](#), you can easily create and manage replacement product relationships directly from your handheld device. Find and pick replacement items as you go by scanning the products' **SKU**, **UPC**, or **Alias**. Learn more about that [here](#).

### Replacement Products In Shipbridge

In Shipbridge, the [Scan and Ship](#) workflow requires you to scan an order item before printing the respective shipping

label. In case of interchangeable items, you may wish to scan a **Replacement Product**. To achieve this, you must first enable the **Allow Scanning of Replacement SKU/UPC** setting in Shipbridge **Options**:

1. Open Shipbridge > **Menu** > **Options** > **Scan and Ship**.
2. Enable the option **Allow scanning replacement SKU/UPC**.
3. Click **Save**.



Once done, you can scan in a replacement SKU, when shipping the order through **Scan and Ship**. After shipping, the reserve on the ordered items will be removed and the inventory of the replacement item will be adjusted accordingly. **Replacement Products** only share quantity with the replaced SKU, if you use **Custom Inventory Calculations**, which you can request from **Sellercloud Support**.

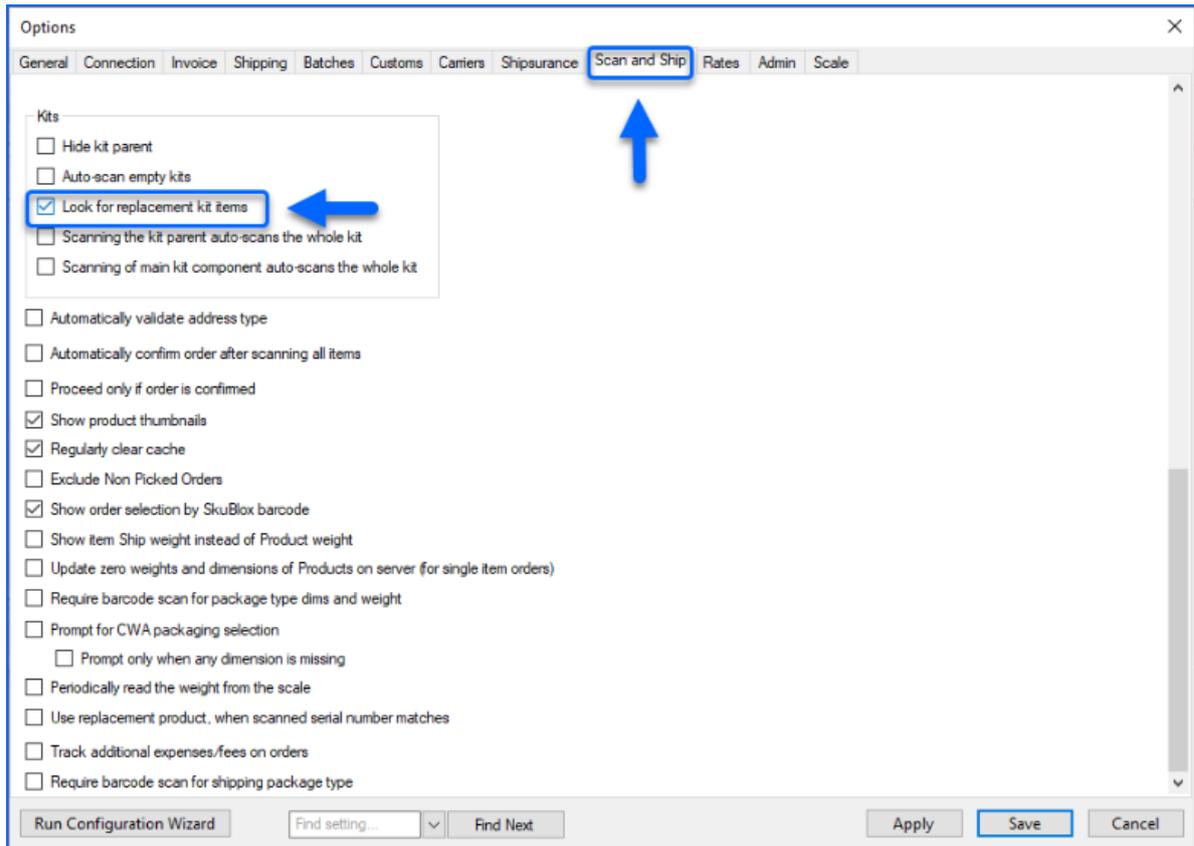
If the **Client Setting Consider ReplacementSKU Qty in BackOrder Calculation** is enabled, when an item is out of stock, but its **Replacement Product** has available inventory, the order will not be marked as a **Backorder**.

## Configure Kit Replacements

**Kits** can have replacements that have different quantity configurations. For example, a kit comprised of 12 packs of 50 = 600 can be replaced by a kit of 30 packs of 20 = 600. Despite the different packaging quantities, both kits have the same total number of items, which is 600. So, you can replace one kit with the other without changing the total number of ordered items. To activate this feature, enable **Look for replacement kit items** setting in Shipbridge:

1. Navigate to Shipbridge **Menu** > **Options** and select the **Scan and Ship** tab.
2. Check setting **Look for replacement kit items**.

3. Click Save.

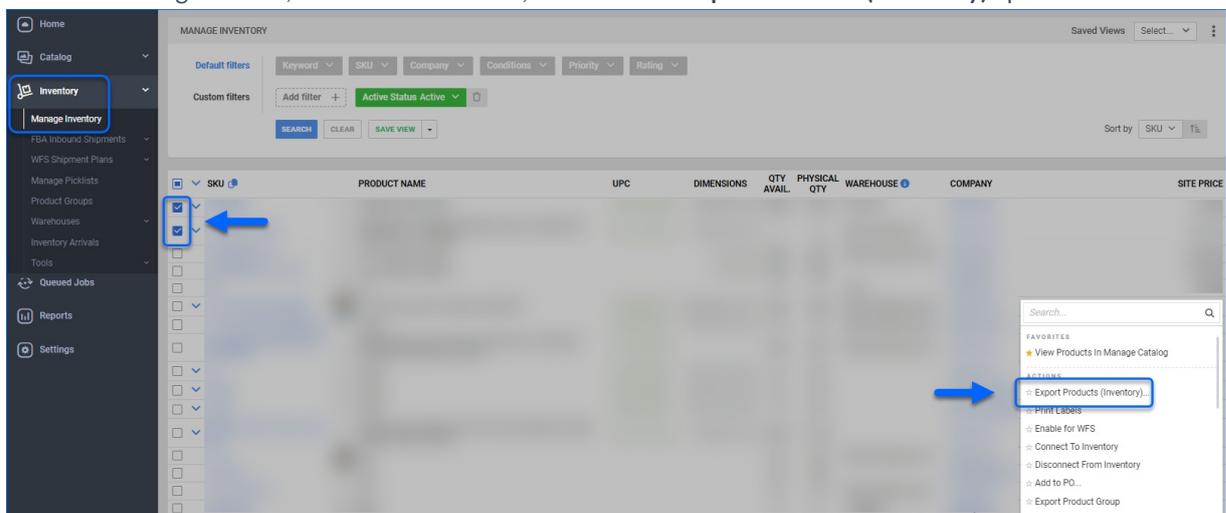


## Export Replacement Products

Regardless of how they were created, you can export your **Replacement Products** and use the exported file to remove any replacement relationships you no longer wish to have.

To export a list of your **Replacement Products**:

1. Navigate to **Inventory > Manage Inventory** and select the product(s) whose replacement SKUs you want to include in an export file.
2. In the bottom-right corner, click the **Actions** icon, and select the **Export Products (Inventory)** option.



3. In the following popup, select the **Export Replacement SKUS**.

4. Click Next.

Export Product Inventory Information

Basic Export  
 Export Inventory Per Warehouse  
 Export Manual Reserves  
 Export Replacement SKUS  
 Export Product Serial Numbers  
 Export Warehouse Images  
 Export Inventory Per Parent SKU  
 Export Kit Assemblies

CANCEL NEXT

5. Choose the appropriate file format (either Tab Delimited, CSV, or Excel), and click Export.

Export Type

TAB Delimited  
 CSV  
 Excel

CANCEL PREVIOUS EXPORT

A **Queued Job** is created, from which you can monitor the export status. Once completed successfully, you can download the requested file by clicking the **Download Output File** button or the output file link.

Queued Job #334874 | Export Product Replacement SKUS

Completed STARTED ON 10/26/2023 10:04:30 AM COMPLETED ON 10/26/2023 10:04:30 AM TIME ELAPSED 0.02 seconds Download output file

GENERAL

Job Id: 334874  
Company: [Redacted]  
Status: Completed  
Output File: 334874.xlsx Download  
Submitted On: 10/26/2023 5:03 PM  
Submitted By: [Redacted]  
Job Type: Export Product Replacement SKUs  
Priority: Normal  
Item IDs List: [Get IDs List](#)  
Total Records: 2

PARAMETERS

NAME	VALUE
ExportFileFormat	2

LOG

Is Error: [Dropdown] Log time on: [Dropdown] SEARCH

TIME	MESSAGE	ERROR
10/26/2023 05:04 PM	Queued_Job_Completed email sent successfully.	NO

Displaying results 1-1 of 1

## Delete Replacement Product Relationships

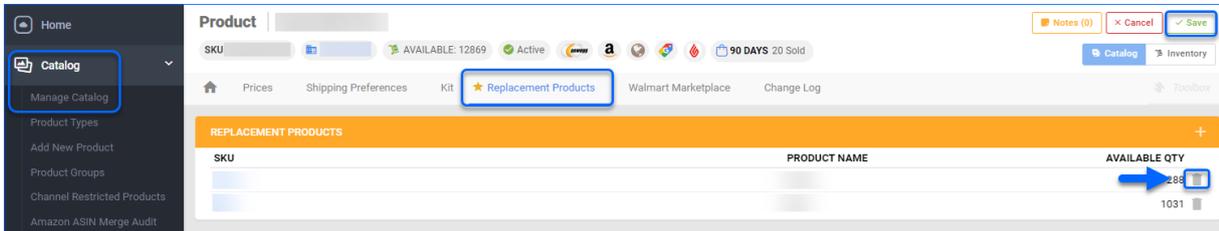
To delete an existent replacement product relationship, adjust the extracted spreadsheet and upload the file through **Catalog > Tools > Import Product Info > Import Product Replacements**.

	A	B	C	D
1	ProductID (required)	ReplaceMentProductID (required)	Action	Priority
2	Glasses2785fgh	Glasses3332785fgh	_DELETE_	
3				

Alternatively, you can delete replacement product relationships from the **Product Details** page:

1. Navigate to **Catalog > Manage Catalog** and select the desired product.
2. From the **Toolbox**, choose **Replacement Products**.

3. Click **Edit**.
4. In the **Replacement Products** panel, click the **Delete** button to remove the respective product's replacement relationship.
5. Click **Save**.



## Related Client Settings

Sellercloud gives you the option to configure other related [Client Settings](#), so you can further customize your **Replacement Product** processes:

- **Can't Use Replacement Items** – Enable this setting, if you want to discontinue using **Replacement Products** in general.
- **Allow Replacements For Picking Bins** – Activate this option to allow replacement products to be added to Picking Bins.
- **Consider Replacement Qty As Available Qty in Picklist** – Enable this setting, if you want to consider **Replacement Product's** availability when generating a Picklist.
- **Display Replacement Product Info On Order Invoice** – Enable this setting to include the replacement product details in the order invoice.
- **Display Replacement In Picklist** – Once enabled, the setting will include the **Replacement Product** info in the Picklist.
- **Display Replacement SKU LOC in Picklist** – Activate this option to display the **Replacement Product's** location, when generating a Picklist.

To locate the above settings:

1. Navigate to **Settings > Client Settings > General Client Settings**.
2. (Optional) Click the **Advanced** toggle to view advanced options.
3. Search for the respective setting and once configured, click **Save**.