

# Merchandising SOP: Switching Fulfillment Methods between FBA and FBM

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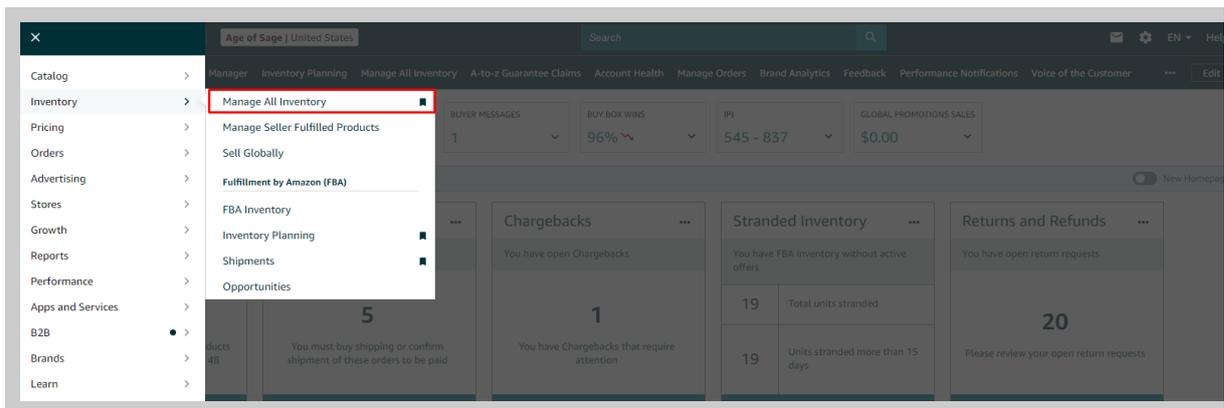


**Who is this for?** This is intended for all Amazon Sellers and other individuals who want to change their Seller-Fulfilled Listings to Amazon-fulfilled Listings or Amazon-fulfilled Listings to Seller-Fulfilled Listings.



**Objective:** To provide a step-by-step guide for Amazon Sellers to change their FBA listings to FBM or FBM listings to FBA.

1. To switch between Fulfilled by Merchant (FBM) and Fulfilled by Amazon (FBA) for your products, go to the "Inventory" tab in Seller Central and select "Manage Inventory".



2. Choose the products you want to modify, click on the "Actions on X selected" button in the top left corner, and select "Convert to Fulfilled by Amazon" or "Change to Fulfilled by Merchant" as needed.
3. Keep in mind that you can't convert Parent ASINs to FBA.
4. If you want to convert Child ASINs to FBA, select them and click "Change to Fulfilled by Amazon".
5. Clicking "List as FBA and Send to Amazon" will take you to the Shipment Plan page for the selected ASINs.
6. Clicking "List as FBA" will prompt you to specify if the ASINs require batteries or hazmat certifications.

7. If you answer "yes" to either question, additional options will appear. For this tutorial, we'll assume the answer is "no" to both.

8. Click "**List as FBA**" to complete the conversion and see the ASINs on the FBA Inventory Page.

□ List as FBA New [Learn More](#)

The new List as FBA workflow is a simpler and more comprehensive workflow that will make conversion of products easier. On this page, we verify that your products are eligible for FBA before you list and send them as FBA inventory. You may be required to provide additional information to complete some listings.

✓ 1 / 1 of your selected listings are ready to List as FBA  
Proceed to send inventory.

Image	Product name	Fulfillment method	Actions
	Momstir Red Tumbler Test SKU: ..... ASIN: .....	Merchant → FBA	✓ Ready to list as FBA Barcode type selected: <b>use Amazon barcodes</b> <a href="#">Edit</a> ▶ Fulfillment program: <b>Standard FBA</b> <a href="#">Why?</a> Dangerous goods information added: <a href="#">Edit</a>

Total listings: 1

[List as FBA](#) [List as FBA and Send to Amazon](#)

Once a product is Listed as FBA, the offer will be inactive until we receive inventory at an Amazon fulfillment center.

9. To switch from FBA to FBM, select the Child ASINs and choose "Change to Fulfilled by Merchant" from the "Actions on X Selected" button.

10. Click "Convert" to confirm your changes.