

Catalog SOP: FBA Storage Capacity Limits

10/08/2024 1:37 pm CDT



Who is this for? Individuals who are responsible for managing FBA storage capacity limits.



Objective :To provide an overview of the current storage limits and potential solutions that can be implemented to improve storage capacity.

Amazon's FBA Capacity limits are determined based on storage per cubic feet and are in place to manage unexpected surges in demand and supply chain disruptions, allowing for efficient fulfillment and faster delivery of products to customers. These limits apply to various storage types, including standard-size, oversize, extra-large, apparel, footwear, flammable, and aerosol.

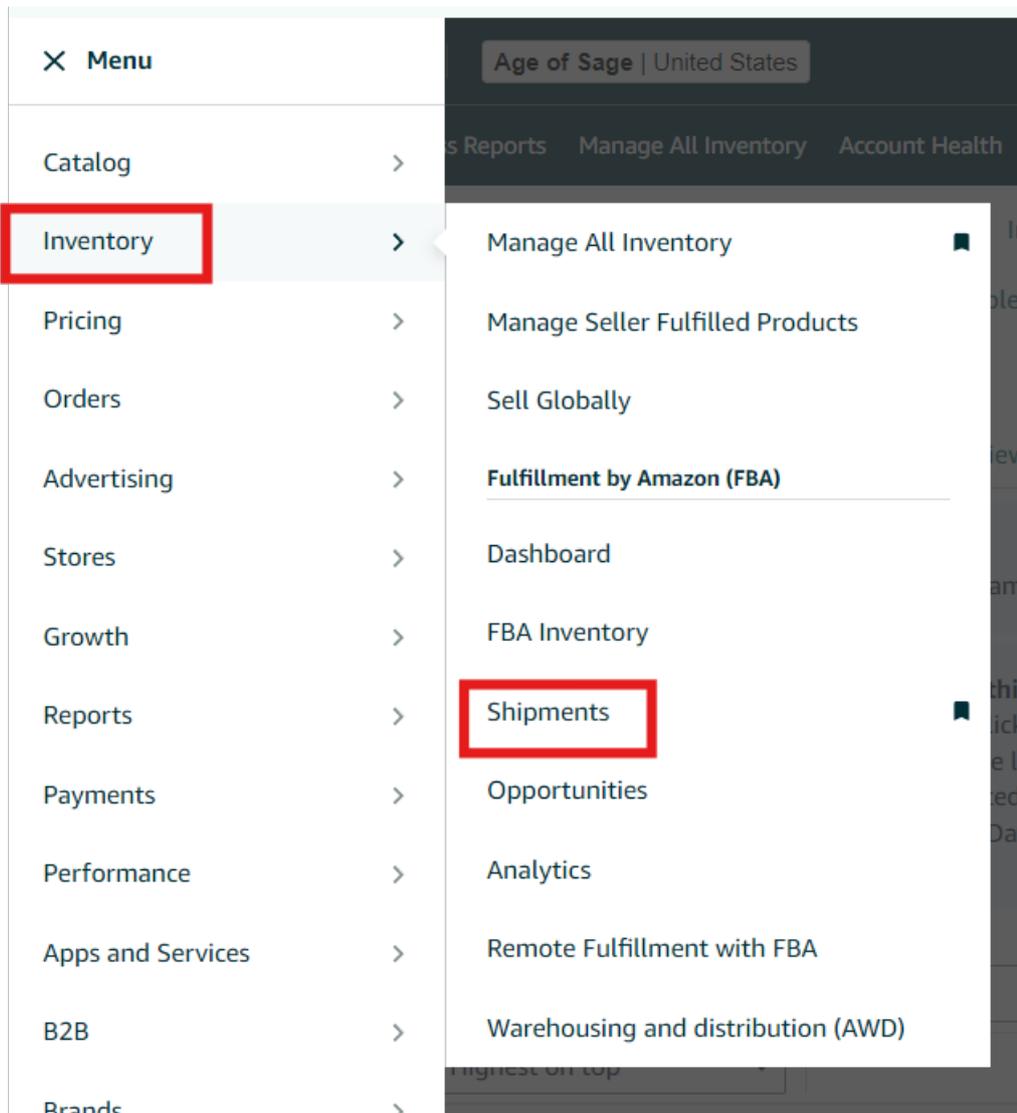
HOW CAPACITY LIMITS ARE SET

Each storage type has one capacity limit per month, with individual selling accounts having a fixed limit of 15 cubic feet. New professional selling accounts with less than 39 weeks active in FBA do not have FBA capacity limits to establish their sales record without restrictions. Professional selling accounts with more than 39 weeks active in FBA receive capacity limits based on their IPI score and sales performance. Higher IPI scores result in higher capacity limits, adjusted for sales volume and available capacity. FBA capacity limits consider inventory on hand and shipments on the way to fulfillment centers.

To learn more about FBA Capacity Limits, go to this link: <https://sellercentral.amazon.com/help/hub/reference/GAFNWEYTJUV2GBFC>

To increase capacity limit per storage type:

1. Navigate to Inventory → Shipments.



2. Click on capacity Monitor.

FBA → Dashboard Inventory ▾ Shipments ▾ Opportunities Analytics

What's new: Send It Again feature is launched! Send It Again enables you to duplicate SKU(s) and Quantities from a previously created shipment in one click. This feature is available in the dropdown menu of "Next Steps" column of this page. X

Send your inventory to us early to avoid delays during the busy holiday season. Our fulfillment centers will face high congestion from November 11 - December 15 with limited slots for new shipments. X

Shipping Queue [Learn more](#) | [Tell us how we're doing](#) | [Inventory Ledger](#)

This page provides details on all the shipments you are working on and those you have sent to Amazon.

Change country/region ^{New} Disabled

Fulfillment center shipments ○ Amazon distribution center shipments ○

Filters Missing tracking information only Last updated ▾ Status ▾ Export table data Search by shipment ID 🔍

Shipment name Shipment ID, Reference ID	Created	Last updated ↓	Ship to	SKUs	Units expected Units located ○	Status	Next steps
FBA STA (09/25/2024 16:59)	Sep 26, 2024 12:59 AM	Sep 26, 2024 6:29 AM	GYR3	1	6 0	In transit	Track shipment ▾
FBA STA (09/25/2024 16:59)	Sep 26, 2024 12:59 AM	Sep 26, 2024 6:28 AM	ABE8	1	6 0	In transit	Track shipment ▾
FBA STA (09/25/2024 16:59)	Sep 26, 2024 12:59 AM	Sep 26, 2024 6:27 AM	TEB9	1	6 0	In transit	Track shipment ▾

Capacity Monitor

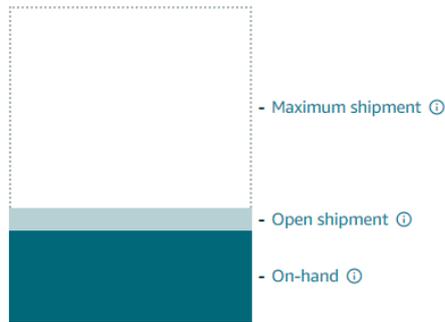
3. In the "Need to increase the capacity limit?" section, click the link "Go to Capacity Manager".

Capacity Monitor

Standard-size **Override** Extra-large Apparel Footwear Aerosol Flammable

Current usage as of 9/26/2024, 17:16:28 GMT+8

31.67% used (657.75 of 2,076.62 cubic feet)



Capacity outlook

	Sep 1-30	Oct 1-31	Nov 1-30	Dec 1-31
Total capacity limit ⓘ (cubic feet)	2,076.62	1,033.16	813.48	1,358.82
Base FBA capacity limit	2,076.62	1,033.16	813.48	1,358.82
Capacity Manager	0.00	0.00	0.00	0.00

Confirmed ⓘ Estimate ⓘ

Need to increase capacity limit? Go to Capacity Manager

4. Select the storage type for which you want to increase the capacity limit and click the "Create new request" button.

Capacity Manager Learn more

Historical capacity requests

Standard-size **Override** Extra-large Apparel Footwear

What's new?
The new auto-cancellation feature protects you from paying for more capacity than you need. If auto-cancellation is enabled and your confirmed limit for a period is higher than estimated, we will automatically cancel up to 100% of your request for that period so you don't end up with more capacity than you expected when you submitted your request.

Current usage as of 9/26/2024, 17:18:37 GMT+8
32% used (657.66 of 2,076.62 cubic feet) ⓘ

New! Auto-cancellation ⓘ

	Sep 1-30	Oct 1-31	Nov 1-30	Dec 1-31
Total capacity limit ⓘ (cubic feet)	2,076.62	1,033.16	813.48	1,358.82
Base FBA capacity limit	2,076.62	1,033.16	813.48	1,358.82
Multi-Channel Fulfillment capacity	0.00	0.00	0.00	0.00
Total limit increase ⓘ	0.00	0.00	0.00	0.00
Your granted requests	0.00	0.00	0.00	0.00
Early release ⓘ	0.00	0.00	0.00	0.00
Your pending requests	0.00	0.00	0.00	0.00

Confirmed ⓘ Estimate ⓘ

Create new request

5. Fill in the capacity increase period, requested volume, maximum reservation fee, and expiration date of the request in the Capacity limit increase request.

Capacity limit increase request

X

Storage type: Standard-size

Current usage: 657.66 cubic feet used ⓘ

Capacity increase period

- September 1–30 (Total capacity limit: 2,076.62 cubic feet)
We are no longer accepting new requests for this period.
- October 1–31 (Total capacity limit: 1,035.16 cubic feet)
- November 1–30 (Total capacity limit: 813.48 cubic feet)
- December 1–31 (Total capacity limit: 1,358.82 cubic feet)

Requested volume How much volume should I request?

Enter your volume in cubic feet

Maximum reservation fee

How should I determine my maximum reservation fee?

The final reservation fee will not exceed the amount that you enter below.

Enter your maximum reservation fee (\$ per cubic foot)

Calculate your maximum reservation fee ^

Use the Excel tool download to calculate your estimated maximum reservation fee.

Download calculator tool

Download reservation fees history

Expiration date of request

Your request will expire if not approved by the date below.

MM/DD/YYYY

Request summary

Storage type: Standard-size

Capacity limit

Volume you are requesting (In cubic feet) -

Your reservation fee

Your maximum reservation fee per cubic foot -

Total maximum reservation fee -

ⓘ The reservation fee that you pay will likely be less than the amount shown above and may decrease over time. We will apply the lowest reservation fee to your request.

Estimate performance credits

Download calculator for inventory performance credits

a. Set Maximum Reservation Fee

- Download Reservation Fees History.
- Specify the maximum reservation fee you are willing to pay for the increased inventory limits.
- This fee will depend on the historical fees for similar requests, which can fluctuate based on demand.

Capacity limit increase request

Storage type: Standard-size

Current usage: 657.66 cubic feet used ⓘ

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tool

Download reservation fees
history

Historical reservation fees for US marketplace						
Period	Reservation date	Reservation fee (\$/cubic foot)				
		Standard-size	Oversize	Extra-large	Apparel	Footwear
Nov 01 2024 - Nov 30 2024	Sep 23 2024	1.56	0.43	0.42	0.98	0.83
Nov 01 2024 - Nov 30 2024	Sep 19 2024	1.63	0.46	0.45	2.00	1.19
Nov 01 2024 - Nov 30 2024	Sep 16 2024	1.69	0.49	0.47	2.00	1.51
Nov 01 2024 - Nov 30 2024	Sep 12 2024	1.77	0.51	0.49	2.00	1.51
Nov 01 2024 - Nov 30 2024	Sep 09 2024	1.82	0.54	0.51	2.50	1.51
Nov 01 2024 - Nov 30 2024	Sep 05 2024	1.89	0.56	0.54	3.00	1.51
Nov 01 2024 - Nov 30 2024	Sep 03 2024	2.00	0.58	0.55	3.00	1.50
Nov 01 2024 - Nov 30 2024	Aug 29 2024	3.51	0.62	N/A No requests granted	3.00	N/A No requests granted
Oct 01 2024 - Oct 31 2024	Sep 23 2024	0.10	0.21	0.31	2.00	0.10
Oct 01 2024 - Oct 31 2024	Sep 19 2024	0.12	0.24	0.34	0.20	0.12

b. Utilize the Download Calculator Tool

- [Download Calculator Tool.](#)

Capacity limit increase request

Storage type: Standard-size

Current usage: 657.66 cubic feet used ⓘ

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Requested volume [How much volume should I request?](#)

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[Download calculator tool](#)

[Download reservation fees history](#)

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- Input your estimated sales for the target period to calculate potential performance credits.

Capacity Manager Calculator		
Estimate performance credits		
Step 1: Enter your capacity and sales information		
Description	Value	Instructions
Storage type		You can change the storage type by clicking the current value and selecting a different storage type from the drop-down list.
Base FBA capacity limit (cubic feet)		Enter your Base FBA capacity limit for the target period, as set by Amazon. To look up your limit, go to Capacity Manager.
Requested capacity limit increase (cubic feet)		Enter the amount of capacity you're requesting, up to 25% of your Base FBA capacity limit or 2,500 cubic feet, whichever is greater.
Estimated sales for the target period in this storage type (\$)		Enter your total estimated sales during the target period for ASINs in this storage type if the increase is granted.
Step 2: Review your recommended maximum reservation fee		
Description	Value	Explanation
FBA capacity limit, if increase request is granted (cubic feet)	0.00	Sum of Base FBA capacity limit and Requested capacity limit increase from step 1.
Increase ratio (%)		Calculated as the potential Requested capacity limit increase from step 1 divided by the Total FBA capacity limit .
Sales qualified for performance credits (\$)		Your Estimated sales from step 1, prorated by the Increase ratio (percentage of your total limit that the increased space represents).
Estimated performance credits (\$)		Performance credits cannot exceed the reservation fee for which you are responsible.
Estimated performance credits per cubic foot		

- Use the estimated sales to assess the potential performance credits from Amazon based on your capacity increase.
- This will help determine the reservation fee per unit or cubic foot.

c. Set Expiration Date for Request

- Decide on an expiration date for your request based on when you expect to sell through the additional inventory.
- Ensure the expiration date allows enough time to create the necessary shipments.

6. Submit the Request

- Review all the information entered, ensuring it reflects your needs accurately.
- Submit the capacity increase request.

Capacity limit increase request



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Estimate performance credits

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Cancel

Submit request

7. Monitor Approval and Costs

- After submission, monitor the status of your request in Seller Central.
- Be prepared for fluctuations in costs based on competition for space, especially during peak periods.

8. Review and Adjust as Necessary

- If your sales estimates change or if you receive feedback on your request, be prepared to adjust your request accordingly.

Conclusion

By following this SOP, Amazon sellers can strategically manage their FBA capacity limits, ensuring they can accommodate increased inventory during peak sales periods while effectively controlling costs. Regularly review historical data and adjust requests to stay competitive in securing necessary storage space.

Email Template

Amazon

We are submitting a request to increase the restock limit for standard storage, from 1663 units to 5000 units. Our

current IPI score stands at 676, and with our current storage limits, we are unable to fulfill the total number of units recommended by Amazon for shipment to FBA.

* Is the increase request for the current quarter or next quarter? Current Quarter

* The type of increase (Standard/Oversize/Footwear/Apparel): Standard

* Desired inventory limits (units): 5000

* Existing storage limit (units): 1663

* We need to increase the Restock limit because, with our current sales velocity, we will soon run out of stock. This will prevent us from meeting the current customer demand and negatively affect our sales.

Thanks,
